

TO

Medipak Customers

DATE

December 31, 2021

### **SUBJECT**

Streamlined customer interactions and price adjustments

## We care about you, our relationship, and our product

While navigating the new economic landscape, we have been working tirelessly to deploy systems to make our customers' lives easier. You've likely already started to see our updated branding roll out leading with a new website, collateral material, marketing, and soon packaging.

For nearly a year, our team has been working to fully integrate a new accounting system, manufacturing system, e-commerce solution, and shipping software into a fully integrated and automated software stack. The new system will streamline online ordering, order tracking, order history, provide up-to-date and accurate stock levels, product data sheets, instructions for use, batch lookup for automated Certificate of Conformity documents, and electronic invoicing and payment options. We hope these improvements will help make a small part of your day easy and efficient.

## Every industry has seen COVID-related challenges

This year has been one of change and challenge for all. You have undoubtedly seen challenges in the day-to-day operations that you probably have not seen before. As we navigate this new COVID world, the fragility of the relationship between the products we need, the manufacturers who make them, and the suppliers who provide those raw materials have never been more apparent. As manufacturers, we have felt these strains alongside you. Know that our relationship and the quality of our product are paramount in all that we do.

### We are adjusting SKU's, product lineup, and pricing

Costs from raw materials to packaging to labor and more have seen drastic increases throughout the pandemic. While it is always our goal to provide the most competitive pricing in our industry, it has become necessary to make pricing adjustments for the first time in six years. We will implement SKU updates with the launch of our new e-commerce ordering platform in early January, and on April 1, 2022 updated pricing will take effect.

Visit medipak.com/2022-updates for more details and downloadable files to assist with pricing and SKU update.

Please reach out with any questions. We wish everyone a prosperous 2022 and as always, thank you for your continued business with Medipak.

Jason Cooke

President

Product Size Quantity Price Legacy SKU SKU </th <th></th>	
6" x 10" 152 mm x 254 mm 1000 Covers \$105.00 551-SUHL 0551 751-SGHL 0751 851-SBHL 0851 951-SDHL	J SKU
	0941
6" x 14" 152 mm x 355 mm 1000 Covers \$136 00 556-SUEI 0556 756-SGEI 0756 856-SBEI 0856 956-SDEI	0951
330 351 2	0956
8" x 14" 203 mm x 355 mm 500 Covers \$82.00 561-SUXL-D 0561 761-SGXL-D 0761 861-SBXL-D 0861 961-SDXL-D	0961
8" x 14" 203 mm x 355 mm 1000 Covers \$148.00 566-SUXL-M 0566 766-SGXL-M 0766 866-SBXL-M 0866 966-SDXL-M	1 0966
10" x 18" 254 mm x 457 mm 250 Covers \$75.00 581-SU3L 0581 781-SG3L 0781 881-SB3L 0881 981-SD3L	0981
12" x 18" 305 mm x 457 mm 250 Covers \$84.00 586-SU4L 0586 786-SG4L 0786 886-SB4L 0886 986-SD4L	0986

Regul	ar UVLI™ Cov	vers		Amber		Green		Black		Brown	
Product Size Quantity Price		Legacy SKU	SKU	Legacy SKU	SKU	Legacy SKU	SKU	Legacy SKU	SKU		
2.5" x 2"	63 mm x 51 mm	1000 Covers	\$20.00	510-US	0510						
2.5" x 5"	63 mm x 127 mm	1000 Covers	\$31.00	515-UM	0515	715-GM	0715				
2.5" x 8.5"	63 mm x 216 mm	1000 Covers	\$43.00	520-UL	0520	720-GL	0720	820-BL	0820	920-DL	0920
3" x 14"	76 mm x 355 mm	1000 Covers	\$80.00	530-ULS	0530	730-GLS	0730	830-BLS	0830	930-DLS	0930
5" x 8.5"	127 mm x 216 mm	500 Covers	\$37.00	540-UPB-D	0540	740-GPB-D	0740	840-BPB-D	0840	940-DPB-D	0940
6" x 10"	152 mm x 254 mm	1000 Covers	\$94.00	550-UHL	0550	750-GHL	0750	850-BHL	0850	950-DHL	0950
6" x 14"	152 mm x 355 mm	1000 Covers	\$124.00	555-UFL	0555	755-GFL	0755	855-BFL	0855	955-DFL	0955
8" x 14"	203 mm x 355 mm	500 Covers	\$76.00	560-UXL-D	0560	760-GXL-D	0760	860-BXL-D	0860	960-DXL-D	0960
8" x 14"	203 mm x 355 mm	1000 Covers	\$137.00	565-UXL-M	0565	765-GXL-M	0765	865-BXL-M	0865	965-DXL-M	0965
10" x 18"	254 mm x 457 mm	250 Covers	\$68.00	580-U3L	0580	780-G3L	0780	880-B3L	0880	980-D3L	0980
12" x 18"	305 mm x 457 mm	250 Covers	\$78.00	585-U4L	0585	785-G4L	0785	885-B4L	0885	985-D4L	0985

UVLI™ Tubing Covers				Amber		Green		Black		Brown	
Product Size	e	Quantity	Price	Legacy SKU	SKU						
2.5" x 72"	63 mm x 183 cm	100 Covers	\$97.00	590-UT6BX	590X	790-GT6BX	790X	890-BT6BX	890X	990-DT6BX	990X
2.5" x 300'	63 mm x 91m	1 Roll	\$31.00	590-UT300	0593	790-GT300	0793	890-BT300	0893	990-DT300	0993
2.5" x 1000'	63 mm x 305 m	1 Roll	\$63.00	590-UT1000	0591	790-GT1000	0791	890-BT1000	0891	990-DT1000	0991
2.5 x 2500′	63 mm x 762 m	1 Roll	\$132.00	590-UT	0590	790-GT	0790	890-BT	0890	990-DT	0990

UVLI™ Zip Bags										
OVLI	Zip Dags		Amber		Green					
Product 9	Size	Quantity	Price	Legacy SKU	SKU	Legacy SKU	SKU			
3" x 5"	76 mm x 127 mm	1000 Bags	\$84.00	AUZ35	AZ35	GUZ35	GZ35			
3" x 9"	76 mm x 229 mm	1000 Bags	\$112.00	AUZ39	AZ39	GUZ39	GZ39			
4" x 6"	101 mm x 152 mm	1000 Bags	\$95.00	AUZ46	AZ46	GUZ46	GZ46			
5" x 8"	127 mm x 203 mm	1000 Bags	\$125.00	AUZ58	AZ58	GUZ58	GZ58			
6" x 9"	152 mm x 229 mm	1000 Bags	\$135.00	AUZ69	AZ69	GUZ69	GZ69			
8" x 14"	203 mm x 355 mm	1000 Bags	\$260.00	AUZ814	AZ84	GUZ814	GZ84			
9" x 12"	229 mm x 305 mm	1000 Bags	\$250.00	AUZ912	AZ92	GUZ912	GZ92			

Zip bags sold by the 100 "SKU-C" are discontinued and only available with current inventory. AUZ99 and GUZ99 are also discontinued. To check remaining available stock, login online.

# Clear Poly Bags

Product Siz	e	Quantity	Price	Legacy SKU	SKU
2.5" x 2"	63 mm x 51 mm	1000 Covers	\$15.00	610-PS	0610
2.5" x 5"	63 mm x 127 mm	1000 Covers	\$19.00	615-PM	0615
2.5" x 8.5"	63 mm x 216 mm	1000 Covers	\$28.00	620-PL	0620
2.5" x 10.5"	63 mm x 266 mm	1000 Covers	\$35.00	SOP25105	0210
3" x 15"	76 mm x 381 mm	1000 Covers	\$47.00	SOP315	0315



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Order online at medipak.com for pricing, availability, tracking, and invoicing.